



महाराष्ट्र MAHARASHTRA

2023

58AA 036543



Sub-Treasury Office
Vasai
08 SEP 2023
Addl. Treasury Officer

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

SMT. KAMALADEVI GAURIDUTT MITTAL COLLEGE OF ARTS & COMMERCE
NAHAR NAGAR, NEAR LIBERTY GARDEN, MALAD WEST, MUMBAI-400064.

AND

THE BORIVLI EDUCATION SOCIETY'S MATUSHRI PUSHPABEN VINUBHAI
VALIA COLLEGE OF COMMERCE

M.K.SCH00L COMPLEX, FACTORY LANE, BORIVLI WEST, MUMBAI-400092

This Memorandum of Understanding (MoU) is entered into on this 12th day of September 2023, by and between:

[Handwritten signatures and initials]

11 SEP 2023

जेडिआर - १/Annexure - 1
फक्त प्रमाणपत्रासाठी / ONLY FOR AFFIDAVIT

१. सुट्टीक विविध बाबतीत आलेल्या क्रमांक - / दिनांक
(Serial No / Date)

२. सुट्टीक विविध घटकस्थाने नांव, निवासस्थान व हस्ताक्षर
(Stamp Furnisher's Name
Place of residence & Signature)

३. फक्त प्रमाणपत्रासाठी सुट्टीक विविध बाबतीत आलेल्या
व परवाना क्रमांक वरून सुट्टीक विविध बाबतीत आलेल्या
(ज्या कारणासाठी ज्यांनी सुट्टीक हा विविध बाबतीत आलेल्या सुट्टीक बाबतीत आलेल्या)

THE BORIVLI EDUCATION SOCIETY
M.K. High School Complex, Factory Lane,
Borivli (West), Mumbai - 400 092.

श्री. विवेक विवेककर

Smt. Kamaladevi Gauridutt Mittal College of Arts & Commerce (hereinafter referred to as "Smt. K. G. Mittal College"), Mumbai, affiliated with the University of Mumbai; and

The Borivli Education Society's Matushri Pushpaben Vinubhai Valia College Of Commerce, Mumbai (hereinafter referred to as "MPV Valia College"), affiliated with the University of Mumbai;

Hereinafter, the aforementioned institutions shall be referred to individually as the "Institute" and collectively as the "Institutes"

I. Objectives of MoU

The objectives of this Memorandum of Understanding are:

- To foster and strengthen academic collaboration between Smt. K. G. Mittal College and MPV Valia College, promoting mutual cooperation and knowledge sharing.
- To establish and facilitate faculty and student exchange programs, enabling the exchange of ideas, expertise, and cultural perspectives.
- To provide technical assistance and support for enhancing the quality of education at both institutions, leveraging ICT facilities and resources.
- To promote and encourage research, continuing education, and a range of curricular, co-curricular, and extracurricular activities, fostering a culture of innovation and excellence.



II. Technical Areas of Collaboration

The technical areas of collaboration between Smt. K. G. Mittal College and MPV Valia College include:

- a) Academic Interaction: Delivering special lectures, guest talks, and workshops on relevant topics to foster knowledge sharing and expertise exchange.
- b) Event Collaboration: Providing support and assistance in organizing conferences, seminars, workshops, personality development programs, life skill programs, and Faculty Development Programs (FDP) to enhance staff and student skills.
- c) Career Development: Cooperating in activities such as placements, job fairs, and career counselling to enhance employability and career prospects.
- d) Quality Assurance: Fostering mutual cooperation between the Internal Quality Assurance Cells (IQACs) of both institutions to ensure quality standards and best practices.

III. Proposed Modes of Collaboration

Smt. K. G. Mittal College and MPV Valia College propose to collaborate through the following modes:

- a) Cooperative Education and Training: Collaborating in areas of mutual interest, promoting education and training, and exploring other beneficial modes of interaction to enhance academic excellence.
- b) Customized Collaboration Plans: Developing specific plans and strategies as needed, tailored to the requirements and resources of both institutions, to ensure effective collaboration and mutual benefit.

IV. Terms and Conditions

The following terms and conditions apply to this Memorandum of Understanding:

- a) Financial Arrangements: The financial terms for continuing education programs for teachers and students will be mutually agreed upon, without any profit motive.
- b) Visit-Related Expenses: The parent college will finance travel and other expenses for faculty members and students participating in visits, advice, and consultancy.
- c) Library Facility Sharing: Faculty members and students from both institutions can access and exchange library facilities.
- d) Collaborative Participation: Both institutions agree to invite and involve faculty members and researchers from the other institution in conferences, workshops, short-term courses, and advisory/organizing committees.
- e) Preference for Staff and Students: Priority will be given to staff and student participants from both institutions.
- f) Amendment, Renewal, and Termination: This MoU can be amended, renewed, or terminated by mutual written agreement at any time.
- g) Termination Notice: Either institution can terminate this MoU with 30 days' prior written notice to the other institution.
- h) Review Meetings: Regular review meetings will be held every three months, with co-coordinators and principals from both institutions, to ensure mutual consent and cooperation.



V. Confidentiality

The Institutes agree to maintain the confidentiality of all information and data designated as such by either Institute, whether obtained from each other or created during the performance of this MoU. This includes, but is not limited to, proprietary knowledge, trade secrets, and sensitive information.

The Institutes shall not disclose such confidential information to any third party without the prior written consent of the other Institute.

This confidentiality obligation excludes:

- Information/data already in the possession of either Institute prior to entering into this MoU
- Information/data independently developed by either Institute
- Information/data publicly available through legitimate sources

By signing below, the Institutes acknowledge their commitment to protecting each other's confidential information.

VI. Duration of MoU

This Memorandum of Understanding (MoU) shall remain in effect for a period of five (5) years from the effective date specified in the opening paragraph, unless extended by mutual written consent of the Institutes.

Upon expiration of the initial five-year term, the MoU may be extended for an additional five (5) years by mutual written consent of the Institutes, subject to review and agreement on any amendments or modifications as necessary.

VII. Co-ordinators

Both Institutes shall designate a coordinator to oversee the implementation and coordination of this agreement. The designated coordinators shall be responsible for:

- Facilitating communication and collaboration between the Institutes
- Coordinating joint activities and events
- Monitoring progress and ensuring the effective implementation of this agreement

The Institutes shall notify each other of the designated coordinators and their contact details, and shall ensure that the coordinators have the necessary authority and resources to fulfill their responsibilities.

VIII. Intellectual Property Rights

The Intellectual Property Rights (IPR) arising from joint research and collaborative activities under this agreement shall be addressed on a case-by-case basis, in accordance with the officially established IPR policies of both Institutes.

The Institutes agree to:

- Jointly own and share intellectual property rights for collaborative work
- Determine the rights and obligations of each Institute regarding the use, protection, and commercialization of intellectual property
- Ensure that IPR arrangements are fair, reasonable, and consistent with the policies of both Institutes



IX. Execution and Validity

This Memorandum of Understanding (MoU) is executed in duplicate, with each copy being an official version and having equal validity. Both copies shall be deemed authentic and binding on the Institutes.

By signing below, the duly authorized officers of the Institutes have executed this MoU, effective as of the date first above written.

On behalf of

			
Dr. Shagun Srivastava	Ms. Nimmi Menon	Mr. V. Manikandan	Mr. Zubin Batilwalla
Principal	IQAC Representative	Principal Incharge	IQAC Representative
 (College Seal)		 (College Seal)	
SMT. KAMALADEVI GAURIDUTT MITTAL COLLEGE OF ARTS & COMMERCE NAHAR NAGAR, NEAR LIBERTY GARDEN, MALAD WEST, MUMBAI-400064		THE BORIVLI EDUCATION SOCIETY'S MATUSHRI PUSHPABEN VINUBHAI VALIA COLLEGE OF COMMERCE M.K.SCH00L COMPLEX, FACTORY LANE, BORIVLI WEST, MUMBAI-400092	

MEMORANDUM OF UNDERSTANDING (MOU) BETWEEN



St. Francis Institute of Management & Research (PGDM)

Approved by AICTE, New Delhi & DTE, Maharashtra.
An ISO 9001:2015 Certified and NAAC Grade "A" Accredited Institute
Mt. Painsur, SVP Road, Borivali West, Mumbai 400103.
Tel: 022 - 2891 7096 / 2891 7089, Ext. No. 147, 146, 145. Mob. : + 91 74000 71626
Email: pgdm@sfimar.org Website : www.sfimar.org



&



Matushri Pupshpaben Vinubhai Valia College of Commerce



Sheth M.K. School Complex, Factory Lane Sukarwadi, Borivali (W), Mumbai-92
Email: enquiry@mpvvaliacollege.in
Landline: 022-2898 5320

MEMORANDUM OF **UNDERSTANDING**

This Memorandum of Understanding (MoU) is

Between

St. Francis Institute of Management & Research -PGDM

AND

Matushree Pushpaben Vinubhai Valia College of commerce

St. Francis Institute of Management & Research -PGDM

Approved by AICTE, DTE (Govt. of Maharashtra), (An ISO 9001-2015 Certified and NAAC 'A+' Grade Accredited Institute). St. Francis Institute of Management & Research PGDM, located at Gate No.5, SVP Road, Borivali West, Mumbai, Maharashtra Managed by **SOCIETY OF CONGREGATION OF FRANCISCON BROTHERS.**

Matushree Pushpaben Vinubhai Valia College of Commerce having located at Sheth M.K.School Complex, Factory Lane, Sukarwadi, Borivali West, Mumbai – 400092, Maharashtra, India represented by its authorized signatory Prof. V. Manikandan Iyer, Principal, Matushree Pushpaben Vinubhai Valia College of Commerce which expression shall unless repugnant to the context and meaning thereof include its successors, administrators and permitted assignees.

NOW THEREFORE, BOTH THE PARTIES HEREBY AGREE AS UNDER

ARTICLE I: Purpose and Objectives

Both the Parties, by way of this MOU express their commitment to collaborate with each other to:

1. Conduct workshops for students.
2. Conduct seminars and Faculty development programs for Teaching faculty.
3. Conduct workshops for Non-teaching staff.
4. Support for collaborative research.
5. Organize joint college festivals.
6. Both the Parties are desirous of promoting cooperation and wish to expand the basis for friendly and cooperative educational and academic collaborations by way of this MOU



7. Both the Parties understand and acknowledge that this MOU is a pre-requisite for further collaboration and cooperation for activities, academic partnerships etc.
8. Any other activities considered by both Parties to be potentially beneficial

ARTICLE II: Financials

Unless otherwise specifically agreed to in writing by the Parties, each Party will bear on their own the respective costs of carrying out the obligations under this MOU. Each party is responsible for its own taxes and compliances in respect to the deliverables envisaged herein and shall not hold the other party responsible for such taxes and compliances. This is merely a broad understanding between the parties in furtherance to the common intention for accomplishing the objectives mentioned herein above. In future, if the parties intend to enter into any financial arrangement, the legal rights and commercial obligations of the parties as applicable shall be delineated through separate documents on case to case basis. Taxes if any will be charged extra and withholding tax if any will be deducted by respective party on any financial transaction as per applicable laws.


ARTICLE III: Coordination between Facilitators

Both the Parties shall nominate one or more senior representative/officer, who shall be the point of contact/facilitator for the purposes of this MOU. The facilitators of both the Parties shall maintain regular contact with the other Party as well as propose and review different academic projects, programs and other activities in furtherance of objectives of the purpose and objectives envisioned under this MOU. The Facilitators may also be required to report to and coordinate with different committees or boards for the purposes of this MOU, as may be necessary.

ARTICLE IV: Intellectual Property Rights

1. Both the parties share with each other all data, research and findings relating to activities, projects undertaken under this MOU.
2. Both the parties shall enjoy joint ownership of all intellectual property rights in terms of copyrights, patents, trademarks for any discoveries, inventions researches and any outcomes resulting from joint activities undertaken under this MOU.

ARTICLE V: Confidentiality for the purposes of this MOU

1. Either of the Parties who provides any sensitive or commercial information shall be referred to as 'Disclosing Party' and
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2. Either of the Parties, receiving such information shall be referred to as 'Recipient Party'.
3. The Recipient Party shall use the confidential information of the provided by the Disclosing Party solely in accordance with the provisions of this MOU and will not disclose or permit to be disclosed, the same, directly or indirectly, to any third party without the Disclosing Party's prior written consent.
4. The Recipient Party shall exercise all care and caution in protecting the confidential information provided by the Disclosing Party, from any unauthorized use and disclosure.

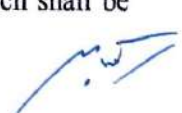
However, neither party bears any responsibility for safeguarding information which:

- a. is publicly available,
 - b. obtained by the other party from third parties without restrictions on disclosure,
 - c. independently developed by the other party without reference to confidential Information,
- or
- d. required to be disclosed by order of a court or other law enforcement entity, provided written notice of such compelled disclosure before court or Jaw enforcement entity is intimated to the Disclosing Party.

ARTICLE VI: VALIDITY OF MOU

1. This MOU shall come in effect from the date of affixing signature by both the Parties and shall remain valid for a period of Five (05) year from that date, subject to any written notice by one party to the other party, expressing its intent to terminate this MOU.
2. Either of the Parties, may terminate this MOU by way of 2 (two) months advance notice. In such an event, both the Parties, shall make all endeavors to fulfil their obligations and responsibilities for any ongoing program(s), project(s) or any endeavor(s) which has been initiated under this MOU.

ARTICLE VII: Miscellaneous

1. This MOU can only be amended in writing by mutual consent of both the Parties.
 2. This MOU may be executed in counterparts including but not limited to MOUs, communications exchanged defining responsibilities, obligations of both the Parties for different program, initiatives etc. under this MOU, each of which shall be
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deemed to be an original, and all of which, taken together, shall constitute an integral part of this MOU.

3. The captions of the clauses of this MOU are for convenience of reference only and in no way define, limit or affect the scope or substance of any clause of this MOU

IN WITNESS WHEREOF the parties hereto have executed this MOU, in duplicate, by their duly authorized representatives on the date, month and year first written above.

WITNESS 1.

Bro. Xavier Munda
Registrar SFIMAR PGDM



Signature

I have gone through all the terms and conditions and have understood all the implications thereof. I agree to the above terms and conditions and in token of my acceptances I hereby affix my signature & Stamp to this document.



Authorized Signatory & Stamp of the Institute

Prof Dr. Sulbha Raorane
Director, SFIMAR PGDM

WITNESS 2.

Prof. Parth Thakur



Signature



Authorized Signatory & Stamp of the college
Incharge Principal
Matushree Pushpaben Vinubhai Valia
Valia College of Commerce
Borivali (West), Mumbai-400 092
Prof. V. Manikandan Iyer
Principal, Valia college of commerce

St. Francis Institute of Management & Research -PGDM	Matushree Pushpaben Vinubhai Valia college of Commerce
Address: Mt. Painsur, S.V.P. Road, Borivali (W), Mumbai-400 103	Address: M.K. School Complex, Factory Lane, Borivali West, Mumbai - 400092
Contact Details: 9619551840	Contact Detail: 9323409000
E-mails- sulbha@sfimar.org	E-mails: many2698@hotmail.com
Web: www.sfimar.org	Web: www.mpvvaliacollege.in

MEMORANDUM OF UNDERSTANDING ("MOU")

BETWEEN

Matushree Pushpaben Vinubhai Valia College of Commerce

And

Durgadevi Saraf Institute of Management Studies

Agreed and executed on 24th June, 2022

Durgadevi Saraf Institute of Management Studies (DSIMS) located at RSET Campus, S.V.Road, Malad (West), Mumbai 400064, Maharashtra, India (hereinafter referred to as "DSIMS") represented by its authorized signatory Dr. C. Babu, Director, DSIMS, which expression shall unless repugnant to the context and meaning thereof include its successors, administrators and permitted assignees.

And

Matushree Pushpaben Vinubhai Valia College of Commerce having located at M.K.School Complex, Factory Lane, Borivali West, Mumbai – 400092, Maharashtra, India represented by its authorized signatory Prof. V. Manikandan Iyer, Principal, Matushree Pushpaben Vinubhai Valia College of Commerce which expression shall unless repugnant to the context and meaning thereof include its successors, administrators and permitted assignees.

Herein after individually referred to as Matushree Pushpaben Vinubhai Valia College of Commerce or Durgadevi Saraf Institute of Management Studies (DSIMS) as it may be, and collectively referred to as the Parties.

WHERE AS:

DSIMS is promoted by the esteemed members of the distinguished Rajasthani Sammelan Education Trust, renowned for its contribution in the field of education in India. We aim to follow a consultative style of management which encourages participation in the development of the institute. The Board of Governors is committed to developing an institute with quality and integrity. To this end, it has established an independent Management Council comprising of eminent educationists, administrators and achievers from all walks of life. The Management Council brings to the school, its expertise in administration, technology-aided learning and education management.

About Rajasthani Sammelan Education Trust:

Rajasthani Sammelan Education Trust, registered public charitable trust was established in the year 1948 at Malad, Mumbai. With an aim to promote various educational, charitable and social activities, the trust has pioneered in providing educational opportunities to various sections of society. During the last seven decades, the trust has played a vital role in promoting and providing better education from KG to PG in the fields of Commerce, Management and Information Technology. Apart from its educational pursuits, Rajasthan Sammelan Education Trust, also caters to the social and humanitarian needs of the community.



NOW THEREFORE, BOTH THE PARTIES HEREBY AGREE AS UNDER

ARTICLE I : Purpose and Objectives

Both the Parties, by way of this MOU express their commitment to collaborate with each other to:

1. Conduct workshops for students
2. Conduct seminars and Faculty development programs for Teaching faculty
3. Conduct workshops for Non-teaching staff
4. Support for collaborative research
5. Organize joint college festivals
6. Both the Parties are desirous of promoting mutual cooperation and wish to expand the basis for friendly and cooperative educational and academic collaborations by way of this MOU
7. Both the Parties understand and acknowledge that this MOU is a pre-requisite for further collaboration and cooperation for activities, academic partnerships etc.
8. Any other activities considered by both Parties to be potentially beneficial

ARTICLE II: Financials

Unless otherwise specifically agreed to in writing by the Parties, each Party will bear on their own the respective costs of carrying out the obligations under this MOU. Each party is responsible for its own taxes and compliances in respect to the deliverables envisaged herein and shall not hold the other party responsible for such taxes and compliances. This is merely a broad understanding between the parties in furtherance to the common intention for accomplishing the objectives mentioned herein above. In future, if the parties intend to enter into any financial arrangement, the legal rights and commercial obligations of the parties as applicable shall be delineated through separate documents on case to case basis. Taxes if any will be charged extra and withholding tax if any will be deducted by respective party on any financial transaction as per applicable laws.

ARTICLE III: Coordination between Facilitators

Both the Parties shall nominate one or more senior representative/officer, who shall be the point of contact/facilitator for the purposes of this MOU. The facilitators of both the Parties shall maintain regular contact with the other Party as well as propose and review different academic projects, programs and other activities in furtherance of objectives of the purpose and objectives envisioned under this MOU. The Facilitators may also be required to report to and coordinate with different committees or boards for the purposes of this MOU, as may be necessary.

ARTICLE IV: Intellectual Property Rights

Both the Parties shall:

1. Share with each other all data, research and findings relating to activities, projects undertaken under this MOU.
2. Enjoy joint ownership of all intellectual property rights in terms of copyrights, patents, trademarks for any discoveries, inventions researches and any outcomes resulting from joint activities undertaken under this MOU.

ARTICLE V: Confidentiality for the purposes of this MOU:

1. Either of the Parties who provides any sensitive or commercial information shall be referred to as 'Disclosing Party' and
2. Either of the Parties, receiving such information shall be referred to as 'Recipient Party'.
3. The Recipient Party shall use the confidential information of the provided by the Disclosing Party solely in accordance with the provisions of this MOU and will not



4. disclose or permit to be disclosed, the same, directly or indirectly, to any third party without the Disclosing Party's prior written consent.
5. The Recipient Party shall exercise all care and caution in protecting the confidential information provided by the Disclosing Party, from any unauthorized use and disclosure. However, neither party bears any responsibility for safeguarding information which:
 - a. is publicly available,
 - b. obtained by the other party from third parties without restrictions on disclosure,
 - c. independently developed by the other party without reference to confidential Information, or
 - d. required to be disclosed by order of a court or other law enforcement entity, provided written notice of such compelled disclosure before court or law enforcement entity is intimated to the Disclosing Party.

ARTICLE VI: Miscellaneous

1. This MOU can only be amended in writing by mutual consent of both the Parties.
2. This MOU shall come in effect from the date of affixing signature by both the Parties and shall remain valid for a period of Five (05) year from that date, subject to any written notice by one party to the other party, expressing its intent to terminate this MOU.
3. Either of the Parties, may terminate this MOU by way of 2 (two) months advance notice. In such an event, both the Parties, shall make all endeavors to fulfil their obligations and responsibilities for any ongoing program(s), project(s) or any endeavor(s) which has been initiated under this MOU.
4. This MOU may be executed in counterparts including but not limited to MOUs, communications exchanged defining responsibilities, obligations of both the Parties for different programmes, initiatives etc. under this MOU, each of which shall be deemed to be an original, and all of which, taken together, shall constitute an integral part of this MOU.
5. The captions of the clauses of this MOU are for convenience of reference only and in no way define, limit or affect the scope or substance of any clause of this MOU

IN WITNESS WHEREOF the parties hereto have executed this MOU, in duplicate, by their duly authorized representatives on the date, month and year first written above.



Dr. C. Babu
Director
Durgadevi Saraf Institute of Management
Studies (DSIMS)



Prof. V. Manikandan Iyer
Principal
Matushree Pushpaben Vinubhai
Valia College of Commerce



MEMORANDUM OF UNDERSTANDING ("MOU")

BETWEEN

Matushree Pushpaben Vinubhai Valia College of Commerce

And

Durgadevi Saraf Global Business School

Agreed and executed on 24th June, 2022

Durgadevi Saraf Global Business School (DSGS) located at RSET Campus, S.V.Road, Malad (West), Mumbai 400064, Maharashtra, India (hereinafter referred to as "DSGS") represented by its authorized signatory Dr. Sarita Vichore, Director, DSGS, which expression shall unless repugnant to the context and meaning thereof include its successors, administrators and permitted assignees.

And

Matushree Pushpaben Vinubhai Valia College of Commerce having located at M.K.School Complex, Factory Lane, Borivali West, Mumbai – 400092, Maharashtra, India represented by its authorized signatory Prof. V. Manikandan Iyer, Principal, Matushree Pushpaben Vinubhai Valia College of Commerce which expression shall unless repugnant to the context and meaning thereof include its successors, administrators and permitted assignees.

Herein after individually referred to as Matushree Pushpaben Vinubhai Valia College of Commerce or Durgadevi Saraf Global Business School (DSGS) as it may be, and collectively referred to as the Parties.

WHERE AS:

DSGS is promoted by the esteemed members of the distinguished Rajasthani Sammelan Education Trust, renowned for its contribution in the field of education in India. We aim to follow a consultative style of management which encourages participation in the development of the institute. The Board of Governors is committed to developing an institute with quality and integrity. To this end, it has established an independent Management Council comprising of eminent educationists, administrators and achievers from all walks of life. The Management Council brings to the school, its expertise in administration, technology-aided learning and education management.

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A handwritten signature in blue ink, appearing to be "S. Vichore".



NOW THEREFORE, BOTH THE PARTIES HEREBY AGREE AS UNDER

ARTICLE I : Purpose and Objectives

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1. Conduct workshops for students
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2. Either of the Parties, receiving such information shall be referred to as 'Recipient Party'.




3. The Recipient Party shall use the confidential information of the provided by the Disclosing Party solely in accordance with the provisions of this MOU and will not disclose or permit to be disclosed, the same, directly or indirectly, to any third party without the Disclosing Party's prior written consent.
4. The Recipient Party shall exercise all care and caution in protecting the confidential information provided by the Disclosing Party, from any unauthorized use and disclosure. However, neither party bears any responsibility for safeguarding information which:
 - a. is publicly available,
 - b. obtained by the other party from third parties without restrictions on disclosure, Information, or
 - c. independently developed by the other party without reference to confidential
 - d. required to be disclosed by order of a court or other law enforcement entity, provided written notice of such compelled disclosure before court or Law enforcement entity is intimated to the Disclosing Party.

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IN WITNESS: WHEREOF the parties hereto have executed this MOU, in duplicate, by their duly authorized representatives on the date, month and year first written above.



Dr. Sarita Vichore
Director
Durgadevi Saraf Global Business (DSGS)



Prof. V. Manikandan Iyer
Principal
Matushree Pushpaben Vinubhai
Valia College of Commerce



This document constitutes a Memorandum of Understanding (MoU) between

TNS India Foundation (TNSIF)

and

MATUSHRI PUSHPABEN VINUBHAI VALIA COLLEGE OF COMMERCE

This MoU is effective from June 2022 to June 2027, hereinafter mentioned as "Effective Date" by and, College Name, affiliated to the **Mumbai University, Maharashtra**, registered under **The Maharashtra Public Trust Act, 1950** Borivali Education Society and hereinafter referred to as "**MATUSHRI PUSHPABEN VINUBHAI VALIA COLLEGE OF COMMERCE**", having PAN **AAETM3030C**, represented by its Principal, **V. MANIKANDAN. IYER**.

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at 302- Wellington Business Park – 2, Andheri-Kurla Road, Andheri East, Mumbai – 400069, hereinafter referred as "**TNSIF**", having PAN **AAECT4021D** represented by its Managing Director, **Rupa Bohra**.

Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provisions of the Companies Act, 1956 is conducting the "**Campus to Corporate Careers (C2C) Program**" for the enhancement of employability and workplace skills for deserving youth.

In this connection, **TNSIF** intends to be associated and work closely with the College to conduct employability training, career counselling sessions and job placements for final year college students.

Detailed features of the program are as follows:

1. 80 – 100 hours of training program including Personal and Professional Effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) Interview Readiness (Grooming, Mock Interview, Versant, Aptitude Practise Test) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.), Digital Literacy (Ms. Office, Internet dos and Don'ts)
2. The training will be delivered via a blended learning approach i.e. through in class sessions and online platforms (Google Meet and Zoom) as applicable.
3. Each training batch size will be between 30-50 students. Sessions of duration 1.5-2 hours' duration will be conducted 5 days a week over a 2 – 2.5-month period at a time.

4. The program also includes individual student counselling, which will be conducted via online/offline platforms, as well as post training, pre-placement and post placement counselling.
5. Career fairs or individual placement drives will be conducted in an online/offline format to place trained students in formal sector jobs.
6. The above-mentioned training and placement is free of cost for both the students and college.

Based on the above, this MOU lays out the below responsibilities for both parties:

TNSIF agrees to –

1. Engage with the college, given the following conditions:
 - a. In consultation and agreement with the designated college point of contact.
 - b. Not charge the college or students for any part of the program.
 - c. Provide reports to the college on the training and placement status of students.
2. Mobilize the college students. This involves the following:
 - a. Conduct Orientation sessions to make students aware about the program and to register their interest.
 - b. Screen the students based on their interest and background and interview them to determine enrollment in the program.
3. Train selected students. This involves the following:
 - a. Form batches with selected students and conduct the Campus to Corporate Careers Training Program with them.
 - b. Provide individual career-counselling support to in-training students.
 - c. Engage with parents of the students to make them aware of the program and to counsel them about their wards.
 - d. Provide certificates to trained students on successful completion of the training with an attendance criterion of 80%.
4. Place trained students. This involves the following:
 - a. Facilitate placement linkages with formal sector employers for interested students.
 - b. Arrange for career drives and fairs to place interested students.
 - c. Provide post-placement support to students to facilitate joining and on-boarding.

The College agrees to –

1. Engage with TNSIF staff, given the following conditions:
 - a. Providing one point of contact to coordinate all TNSIF C2C activities.
 - b. Not charge TNSIF or students for any part of the program.
 - c. Communicate openly with the TNSIF point of contact for any deliverables or feedback.
2. Facilitate student engagement. This involves the following:
 - a. Assistance in student mobilization through dissemination of information on student whatsapp groups and other seminars.
 - b. Attending orientation sessions organized by TNSIF to encourage student participation.
3. Support training activities. This involves the following:

- a. Support allocation of batches for optimum utilization of resources and training effectiveness.
- b. Assist in scheduling batches keeping in mind college lecture timings.
- c. Make classrooms available for in-person training sessions.
- d. Allow use of online medium to reach and train students.
- e. Assist in conducting parent engagement sessions.
4. Support placement activities. This involves the following:
 - a. Assist in mobilizing students to counsel regarding placement opportunities
 - b. Provide infrastructure assistance – classrooms, auditorium, computer laboratory etc. in conducting on-ground career fests.
 - c. Allow use of online medium to place students.
 - d. Not hold TNSIF C2C staff responsible for any miscommunication with the corporate HRs.
5. This MOU is neither a contract nor is it legally binding in any way. It does not commit any financial expenditure from or for either party.
6. The MoU will be effective for a period of five years from the date on which both the parties have signed this MOU.



Name: Rupa Bohra
Managing Director,
TNS India Foundation



Name: V. MANIKANDAN. IYER

Principal,
MATUSHRI PUSHPABEN VINUBHAI
VALIA COLLEGE OF COMMERCE

